TRAINING ACADEMY

OCCUPATIONAL CERTIFICATE: CANDIDATE PROPERTY PRACTITIONER NQF4 (FOR NON-PRINCIPALS)
PROGRAMME OUTLINE

FOCUS

To enable learners to be competent in a range of knowledge, skills, attitudes, and values. The learners who achieve this qualification will be able to demonstrate competencies in real estate and ensure that learners can:

1. Analyse, evaluate and apply the **real estate code of conduct and ethics**.
2. Demonstrate knowledge of the **real estate environment and the various laws, rules and regulations** that impact the real estate function.
3. Perform the real estate **function**.
4. Apply the **principles of financial planning** to the real estate function.
5. Understands the real estate **code of conduct**.
6. Understand the **various environments that impact the real estate function** and the success of real estate transactions.
7. Understand the **money laundering legislation** and its implications in real estate transactions.
8. Has knowledge of **Financial Advisory and Intermediary Services Act** in relation to how it impacts on the real estate sector.
9. Has working knowledge of **marketing, selling or leasing properties** to achieve personal and business targets.

It is against this background that the programme has been clustered into the seven skills learning units.

raising the standard

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Qualifying learners will have the necessary knowledge, skills and attitudes to function effectively and in a professional manner, add value to their job and enhance their ability to follow and implement policies and procedures.

The units are:

LEARNING UNIT 1:	INTRODUCTION TO REAL ESTATE
LEARNING UNIT 2:	REAL ESTATE LITERACY FUNDAMENTALS
LEARNING UNIT 3:	REAL ESTATE LEGISLATION
LEARNING UNIT 4:	FUNCTIONAL MATHEMATICS
LEARNING UNIT 5:	REAL ESTATE PRACTICE
LEARNING UNIT 6:	REAL ESTATE FUNCTIONS (STREAM 1)
LEARNING UNIT 7:	FACILITIES AND ASSET MANAGEMENT (STREAM 2).

28 February 2026

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